# Company Presentation







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We have a great passion: innovation. A vocation that translates into a continuous passion for change, a predisposition to excellence that requires creativity, competence, enterprise, and enthusiasm: qualities that are part of our history and have allowed us to grow by demonstrating the ability to "look beyond."



To be a reference company in the sector by promoting meaningful innovations for society.





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Integrity is the foundation on which employees, clients, and all stakeholders build **relationships** of trust. Integrity means being responsible, reliable, and guided by strong ethical principles.



(Excellence)

Our culture of excellence is driven by the constant push to **improve** and achieve challenging goals, creating something better every day than the day before, exploring innovative solutions, and maximizing our potential.



### Mission

Create value for our customers and our team by offering innovative and scalable solutions for buildings, industries, and infrastructures that connect people and things and improve safety and quality of life, guided by the values of **integrity**, culture of excellence, and sustainability.



### (Sustainability)

We operate to reduce waste and manage human, natural, and financial resources efficiently. We aim to create value for our people, our clients, the communities, and future generations.

## 2 The essence of our time



**1970** The first plant in Cenate Sopra (BG).



**1987** International visibility of the brand thanks to successes in cycling.



**1992** Inauguration of the new headquarters in Cenate Sotto (BG).



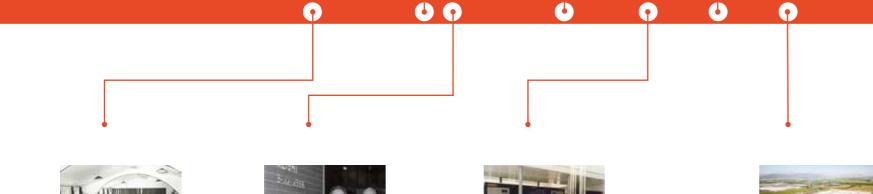
**1997** Internationalization with the acquisition of new production sites.



2006 Launch of CHORUS range, international home automation system









1983 International vision and launch of colored plastics at Porto Cervo conference.



**1988** Listed on the Milan Stock Exchange.



1995 Constant development through continuous investments in technological research and training.



2000 Inauguration of the Logistic Center in Calcinate (BG).

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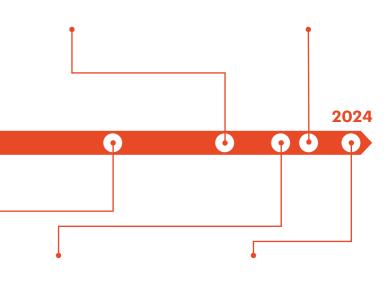
**2015** Official Sponsor of Expo 2015.



**2019** Partnership with Atalanta B.C.



2022 PERFORMANCE iN LIGHTING joins the GEWISS Group.





### 2021

GSS. A new business model to offer scalable and crossfunctional solutions.



### **2024**

Acquisition of Pulsar Engineering srl and ThinKNX platform.

## ③ The world is our home 📎

### ITALY

### WEA West Europe & Americas

Iberian peninsula, France including Francophone Africa, UK, Benelux, Ireland, Latin America, Central America and North America

### DACH

Germany, Switzerland, Austria

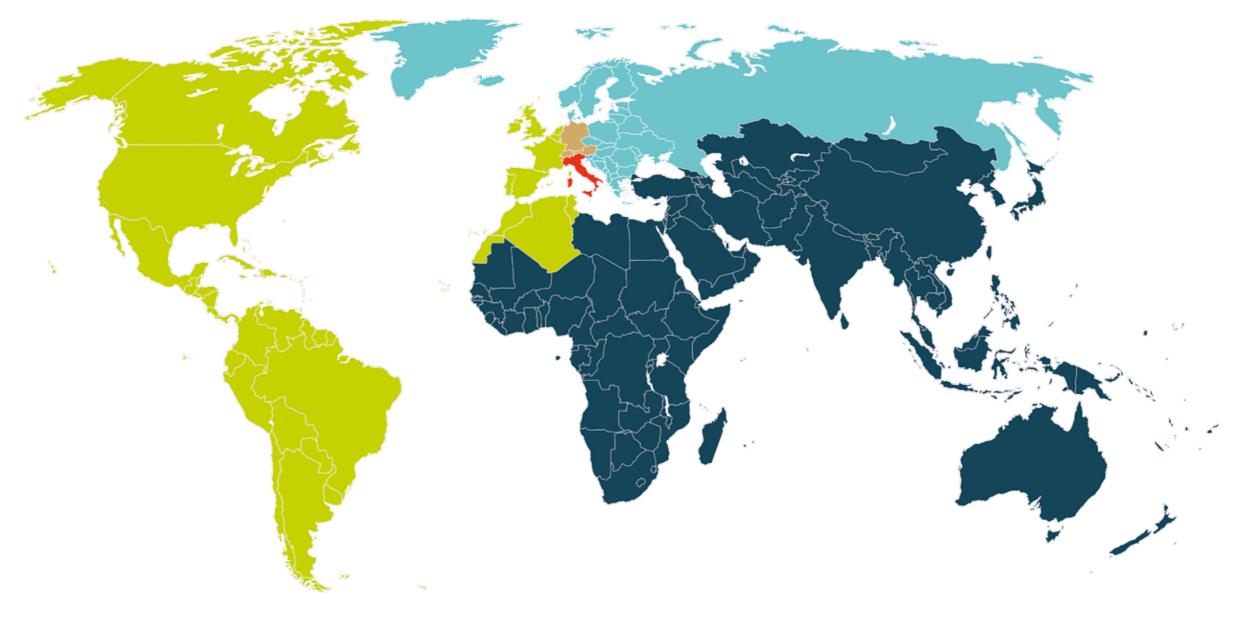
### NEE

### North & East Europe

Romania, Poland, Hungary, Czech Republic, Greece, Cyprus, Malta, Russia, Ukraine, Scandinavian countries, Baltic countries, the Balkans and Armenia

### HGR High Growth

Middle East, Turkey, Azerbaijan, Kazakhstan, Israel and Palestine, Africa (excluding Francophone Africa), India, Far East, Oceania



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We believe the world is full of stories and constant transformations. A place that offers unlimited opportunities.

Our DNA is made up of **precision**, **transparency** and **respect** for the environment, radiating and thriving in each of the Group's subsidiaries and production sites.

We are over 2,250 employees, operating in more than 100 countries around the world, organized in 5 clusters, West Europe & Americas (WEA), DACH, North & East Europe (NEE), High Growth Region (HGR) and Italy.

The international network allows us to bring out our personal resources, enhancing and mixing them with the experience and knowledge of everyone. Over the next few years, we intend to expand our operations into other countries to develop products and systems.





## **Our journey for** 4 sustainable development (5)



Our approach to sustainability aims to create shared value for all stakeholders. For this reason, we have chosen to develop a responsible business model that promotes behavior that is attentive to people, the environment and communities and that makes product innovation one of its cornerstones.

The sustainable development path undertaken is applied in every action implemented by the Group and is reported in the first unified Sustainability Report, with tangible results, some of which are expressed on the opposite page (data referring to 2023 and compared to the previous year).

### **Environment**

-14%	energy consur
-31%	natural gas co
-16%	CO <sub>2</sub> emissions
-2.5%	waste produce
97%	production of

### Social

+43K 97%

permanent contracts

### Governance



UNI PdR 125:2022 Gender Equality Manage System in Organizations

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### mption

onsumption

s

ed

non hazardous waste

hours of training

Information Security Management System within information services

**Gender Equality Management** 

# Solutions that generate value

(5)

For us, innovation has always been not the end, but the means through which to satisfy the needs of stakeholders. We are committed to generating social and economic value for the company and its interlocutors through services and solutions that improve daily life, reduce costs and respect the environment.

Constant investments in research and development, staff training, and enhancing production facilities have enabled GEWISS to establish itself as a reference point in the market for producing solutions and services for home & building automation, energy protection and distribution, electric mobility, and smart lighting.

Installation Energy **Building** Lighting Mobility











### Corporate Presentation





The connection and distribution system is the core of our offering.

Specialized and cutting-edge ranges include **distribution** boards, junction boxes, and various industrial connection solutions designed to meet every possible need (even the most complex).

A complete and advanced system of sockets, plugs, and interlocked sockets compliant with international standard IEC 60309, a system of wired and unwired panels compliant with standard EN 61439, and a system for control and automation; from wall and flush-mounted enclosures to cable trays, ducts, and installation supports













MAVIL | Powered by GEWISS is the sub-brand of the Group, specializing in designing, producing, and processing metal ducts and other metal products.

In 2000, Mavil joined the GEWISS Group to enhance the synergy of offerings, strengthen the Group's industrial knowhow in electrical equipment, and accelerate its international dissemination. The expertise in metal cable trays by Mavil is anchored in the heart of Burgundy, where the research and development center and production plant are located.





Energy under control in all conditions and in any application context, guaranteeing **quality, safety and functionality**.

Managing energy and **ensuring the protection of installations, connected devices and people** is the added value of our ENERGY solutions.

Maximum synergy and integration between **modular and boxed devices, distribution boards, and cabinets** to create a technologically advanced protection system capable of meeting any need. When it comes to electricity, **safety** must be the first certainty. Thanks to accurate design and controls, all GEWISS products meet the highest international standards in reliability, robustness, and material quality.

Advanced design and technological innovation ensure efficient energy management, providing customized and reliable solutions for each sector's specific needs.









Corporate Presentation 20





Comfort, energy savings, safety, supervision, and design. These are the key words to describe **our** proposal for Home & Building Automation.

The concept of **Smart Living** describes a new way of living everyday life intelligently and dynamically, with particular attention to detail. With GEWISS, this translates into a complete offer for home and building management that harmoniously integrates into the Internet of Things ecosystem.

Evolved solutions that are accessible to everyone because they are simple and intuitive, capable of decorating with style and elegance any residential and tertiary environment.

In March 2024, PULSAR Engineering srl, a pioneering company in building automation technologies and supervision systems, became part of the GEWISS Group, owning the ThinKNX platform.

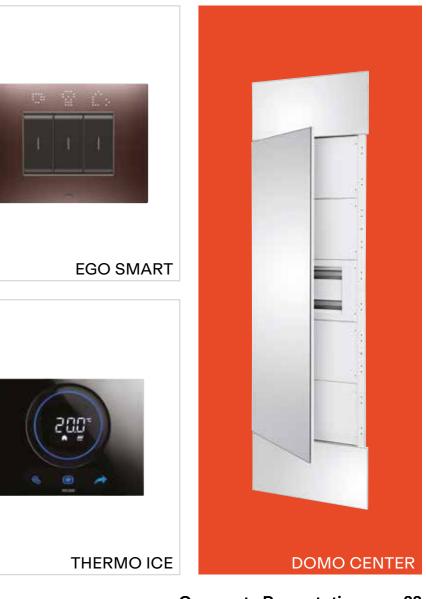
The acquisition significantly boosted the development of intelligent infrastructures for all Building solutions.

Integrating the ThinKNX technology platform into its portfolio, GEWISS positions itself as a project partner for all applications requiring sophisticated digital solutions.









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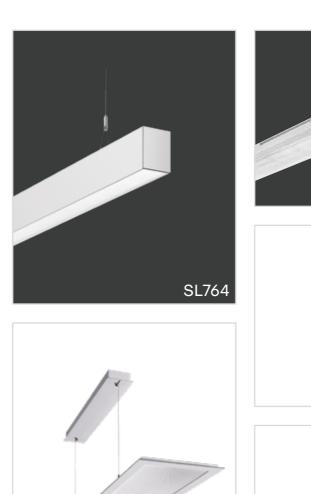


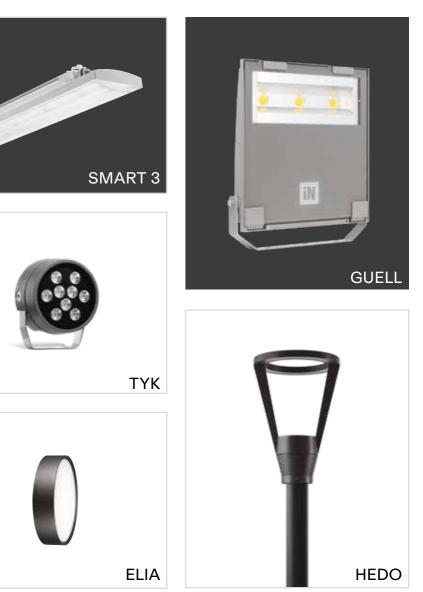


A quality of light that creates **intelligent lighting systems** designed for any type of space and environment.

All the expertise in the lighting sector, **the most advanced LED and IoT technologies**, and the best insights from Italian design characterize GEWISS's Smart Lighting solutions.

A perfect mix of **quality, modularity, connectivity, efficiency, and energy savings** led to the synergy between GEWISS and PERFORMANCE iN LIGHTING, expanding the ability to respond even to the most complex lighting needs in various application areas







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2023 marks an important milestone in the Group's growth path with the acquisition of PERFORMANCE iN LIGHTING, a historic leader in the lighting sector.

The entry of the PERFORMANCE iN LIGHTING brand "powered by GEWISS" has **increased the range of services available to the market** through synergies of platforms and organizations with even more integrated solutions and technologies.





JOINON is our offer for **charging all electric vehicles**, including both the product technology infrastructure and its complete **management**, including **technical assistance and maintenance**.

From charging stations to the App for smartphones and tablets, to the intelligent management of charging units: a safe and reliable solution suitable for all current charging requirements, in full compliance with current international regulations **for both private and public environments**.



Smart mobility is becoming an integral part of everyone's life, definitively changing how we move and imagine daily travels. This is the concept of Smart Mobility, which combines **individual needs** with the **protection of the environment** we live in. GEWISS interprets this idea with JOINON, the Group's brand that makes environmental sustainability a competitive success factor.





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## We create connections between people and objects

Our ability to understand the needs of society, our customers, and all professionals who rely on our work has led us to redefine our value proposition.

For this reason, we have selected 9 applications where our proposals can be harmoniously integrated with the needs of every reality and type of stakeholder.





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le want to be a reference artner for developing and managing every project at the service of companies, professionals, and end users.

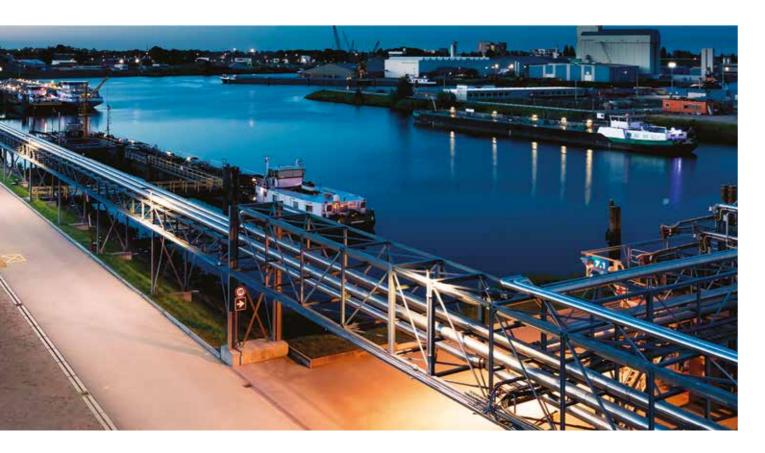


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Outdoor electrical installations involve different implementation issues than indoor installations. This is why we are committed to meeting every system need, including solutions for Building Automation, energy and lighting that fit perfectly into any context.





### Transportation



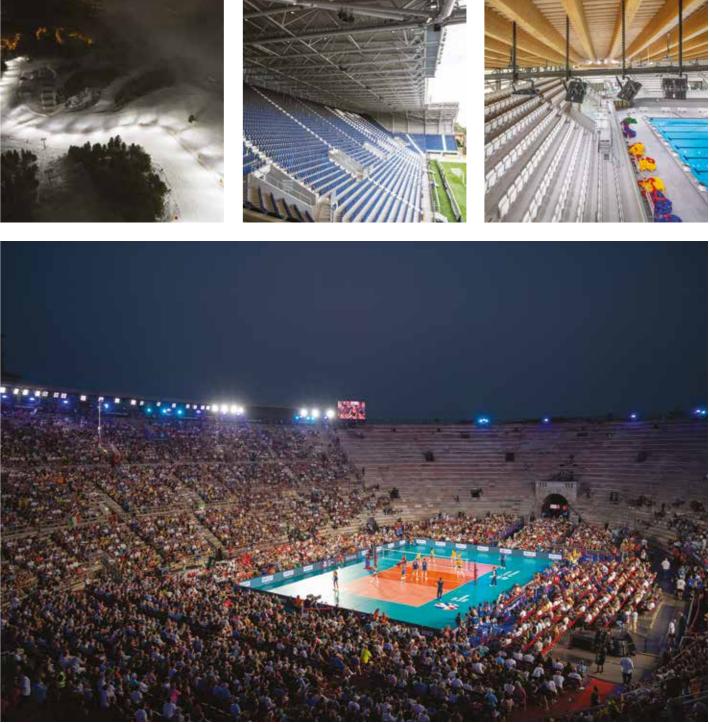
The movement of goods is a strategic activity to improve the efficiency of an entire company. Therefore, we have developed a complete system consisting of both lighting products and electrical systems, capable of providing perfect lighting conditions and efficiency of machinery in all environments.



(Sports)

In the sports sector, we offer a complete system for the lighting of fields, changing rooms, stands, parking lots, technical rooms, warehouses and offices, as well as devices for the control, management, protection and distribution of energy in all internal and external areas of sports facilities.





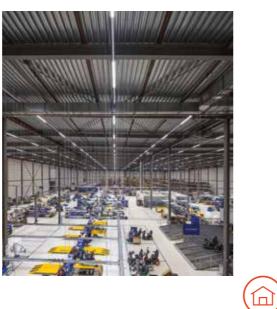


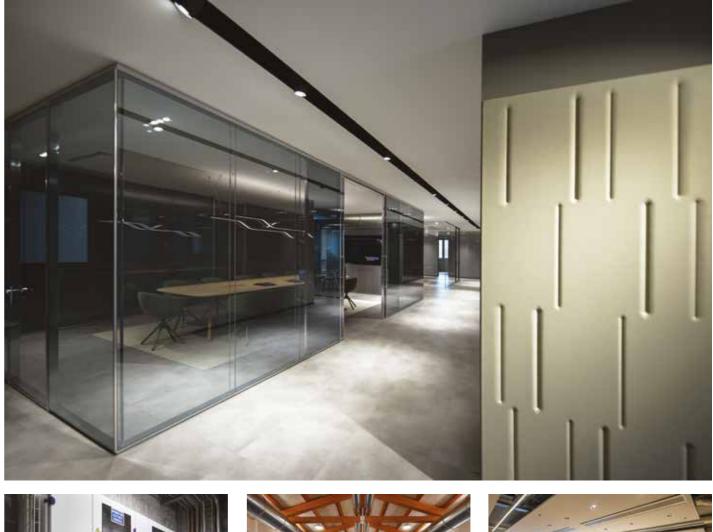
## (Industry)

For industrial production environments we provide solutions for the safety of operators and the efficiency of devices, equipment and machinery. Lighting, electrical protection and industrial connection represent the complete system for the electrification of every industrial environment.















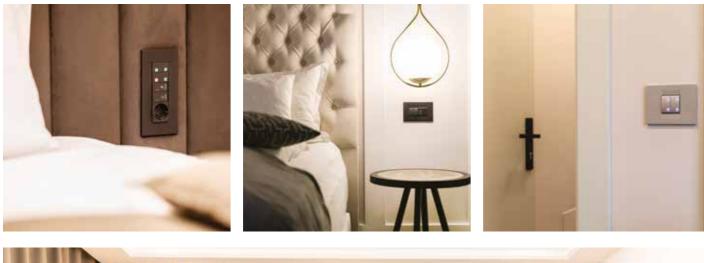




In offices, energy continuity and proper lighting are necessary prerogatives to work in the best possible conditions. We offer a complete system of devices for the collection and distribution of energy, as well as LED devices for comfortable and efficient lighting.



The solutions for hospitality facilities of the GEWISS Home&Building Automation system include devices for intelligent building control and systems for energy protection and distribution. Thanks to home automation, it is possible to manage and control, even remotely, all the parameters (lights, scenarios, climate, air quality) that affect the well-being and quality of the stay.





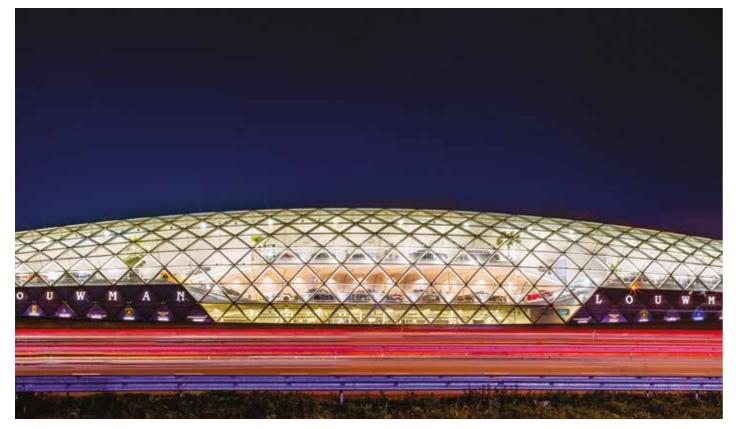


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In buildings intended for the provision of medical services, our solutions allow you to manage the system functions from a single point, controlling all the spaces and managing their lighting, temperature and closing/opening of access to the rooms.









In buildings intended for Retail we provide solutions capable of managing the automation of all the main functions of the structures (air conditioning, lighting, motorizations), with a complete system for the electrification of each environment.



Residential

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The complete GEWISS Home Automation system allows you to manage the automation of all the main functions within domestic environments (air conditioning, lighting, motors), ensuring maximum efficiency and safety for every type of electrical system.



## Experience, technique, 7 passion

## **Gewiss Academy**



Within Commercial Excellence, Academy is the corporate area dedicated to the development of strategic technical-commercial skills that accompanies GEWISS on its path to growth and internationalization. Academy offers experiences of cooperation and knowledge exchange to support employees in the development of **new skills**, making daily work a source of pride and satisfaction and contributing to the company's success.

Through **Knowledge Management**, we improve the corporate growth of people by developing professional knowledge with programs structured over time. By constantly communicating with the world of Education and academic excellence, we intercept innovation and key skills.

**Professional training** | With Academy we develop training courses structured on the specific needs of roles through three catalogues: Technical Skills, Commercial Skills, Business Skills.

**Education** | We are committed to spreading knowledge in electrical engineering, lighting engineering and home automation within high schools and the main academic institutions, including universities, business schools and research centers.

**Experience and events** | We bring to the table a vast experience in the management of events that combine a deep thematic focus with experiential moments of great impact.



Education Academy Professional Training

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## Shaping the idea of quality

## **Testing Laboratory**

All GEWISS Group products are verified and approved in compliance with the laws, regulations, and directives in force in the countries where they are marketed. Depending on the destination, this activity is carried out under self-certification or through third-party authorities provided by the regulations themselves.

Among more than 2000 IECEE certified **laboratories** (IEC System of Conformity Assessment Schemes for Electrotechnical Equipment and Components), the GEWISS laboratory in Cenate Sotto ranks **4th globally and 2nd in Europe**, with the ability to manage up to 94 different types of standards.





**Corporate Presentation** 

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## **Invention patents**

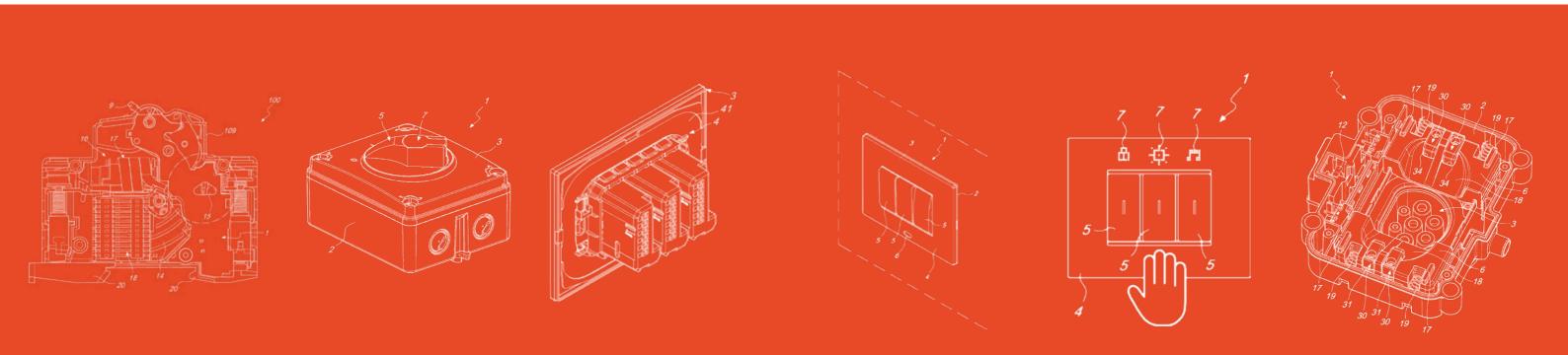
## A success story that starts from afar, even before GEWISS itself.

The first Industrial Model Patent, in fact, was filed by our founder back in 1968. Since then, over the course of more than 50 years of history, the company has been awarded **over 1000 patents and models, filed in more than 30 countries worldwide**.

An **industrial property title** is a right that grants its owner the legal ability to exclude others from building, using, or selling what is covered within the protection scope of the title for a limited period of years and in the countries where the title has been granted, in exchange for the publication that allows public disclosure of the invention.

Examples include: invention patents, utility models, ornamental designs, trademarks, and designations of origin.





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## industrial property titles

## countries with active titles

## invention patents

## **Certifications** (5)



The Group's management systems are based on a thorough analysis of the context and business processes to measure, monitor, and manage risks and opportunities, with the aim of improving activities and processes.

These systems are voluntarily subjected to annual audits by independent third parties to verify their full compliance with international standards ISO 9001 - Quality, ISO 14001 -Environment, ISO 45001 - Occupational Health and Safety, ISO 50001 - Energy, which present common operational requirements for all sites and organizations. At the end of 2023, GEWISS S.p.A. also obtained **ISO 27001** certification (Information Security Management System), starting from the first quarter of 2024 it is certified according to the UNI PdR 125:2022 standard for Gender Equality and during the last guarter to the ISO 37001, Anti-Bribery Management System.



**ISO 9001 Quality Management System** 

## **ISO 14001**

**Environmental Management System** 

## **ISO 45001**

**Occupational Health and Safety** Management System

**ISO 50001** 

**Energy Management System** 

## **ISO 27001**

**Information Security** Management System

## **ISO 37001**

Anti-Bribery Management System

**UNI PdR** 125:2022

**Gender Equality Management** System in Organizations

GEWISS S.p.A. **GEWISS France SAS GEWISS Deutschland GmbH GEWISS Ibérica SAU GEWISS Portugal LDA GEWISS U.K. Ltd** PERFORMANCE IN LIGHTING S.p.A. PERFORMANCE IN LIGHTING USA Inc.

GEWISS S.p.A. GEWISS France SAS **GEWISS Portugal LDA** 

GEWISS S.p.A. GEWISS France SAS **GEWISS Portugal LDA** 

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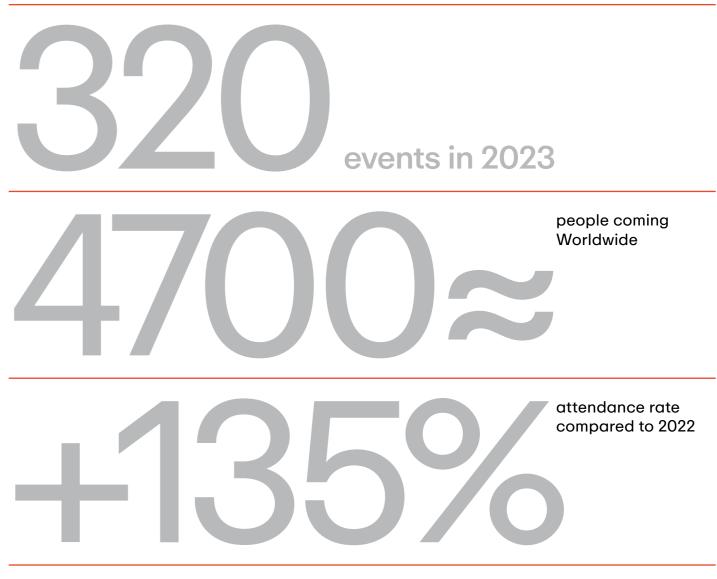
GEWISS S.p.A.

GEWISS S.p.A.

### An **immersive experience** in our world.

Gewiss Experience Center is a technological and innovative concept, an interactive meeting space where customers, guests, and collaborators can enter the GEWISS world and its solutions through an immersive digital experience that will grow based on individual market needs.

An annual calendar of **digital and live events**, training courses, and customized meetings to develop and increase business opportunities, from wholesalers to installers, from designers to architects to end consumers, including the media and the academic public.



## **GEWISS** Experience Center



9

## Manufacturing with a 10 future vision

All GEWISS Group production plants follow a single philosophy based on Environmental and Human Sustainability, Methodology, and Automation.

Product development is based on DFM (Design For Manufacturing), which, supported by Industrialization and the culture of Lean Thinking, drives continuous investments in our processes with a focus on quality, productivity, safety, and ergonomics. The ongoing training of our employees and the digitalization of processes ensure effective management of complexity and flexibility.

We believe in the potential of our resources and encourage proactivity with a view to creating value for the company and personal satisfaction.





**CENATE SOTTO** Bergamo Italy Size area: 34.000 m<sup>2</sup> **Production lines** INSTALLATION ENERGY BUILDING LIGHTING MOBILITY



**CENATE SOPRA** Bergamo Italy Size area: 25.000 m<sup>2</sup> Production lines LIGHTING



**CASTEL SAN** GIOVANNI Piacenza Italy Size area:

27.000 m<sup>2</sup> **Production lines** INSTALLATION



**COLOGNOLA AI** COLLI Verona

Italy Size area: 11.350 m<sup>2</sup> Production lines LIGHTING



PENAFIEL

Production lines ENERGY

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France

Size area:

20.400 m<sup>2</sup>

Production lines

INSTALLATION

**OTTFINGEN** 

**North Rhine-**

LIERNAIS Côte-d'Or

Westphalia Germany Size area: 5.400 m<sup>2</sup> Production lines **ENERGY** 

Porto Portugal Size area: 4.200 m<sup>2</sup>

## total employees

## automated assemblies

for thermoplastic (of which 65% used internally)





molds

GOSLAR Bassa Sassonia Germany Size area: 11.834 m<sup>2</sup> **Production lines** LIGHTING



**CONYERS** Georgia USA Size area:

2.323 m<sup>2</sup> **Production lines** LIGHTING

## The same chain of values for a stronger value chain

Our integrated supply chain is composed of 6 main areas: Sales & Operations Planning, Demand, Inventory, & Production Planning, Purchasing, Procurement, Logistics (Inbound & Outbound), and Customer Service.

Throughout the entire supply chain, every action, process, and service are designed to enable efficient management of natural, human, and financial resources.

For this reason, we consider the supply chain essential to ensuring responsible sourcing that respects the environment, human rights, and local communities, while simultaneously meeting the needs of customers with quality and economically competitive solutions and services.

Therefore, we actively commit to promoting principles and criteria of ethical, social, and environmental responsibility throughout our supply chain and in relationships with commercial partners.

GEWISS's supplier selection is based not only on the quality and competitiveness of products and services but also on socio-environmental performance and adherence to ethical values; these factors are prerequisites for becoming GEWISS suppliers and developing a long-lasting collaborative relationship.





(11)

at the service of over 7000 customers worldwide

### carefully selected

## suppliers

of which 14 are also dedicated to shipments for customers

A vocation that translates into a continuous passion for change, a predisposition to excellence that requires creativity, competence, initiative, and enthusiasm.

**#ThisIsGewiss** 

### GEWISS S.p.A.

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Single shareholder company - Bergamo Business Register/VAT/Tax Code (IT) 00385040167 Economic and Administrative Index 107496 - Share Capital 60,000,000.00 Euros fully paid up

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